



Request for Quotation Amendment #3

Solicitation Number	11919-208-15606-12/02/19
Date Printed	12/02/19
Date Issued	12/02/19
Procurement Officer	Wendy Dennis
Phone	(843) 574-6065
E-mail Address	wendy.dennis@tridenttech.edu

DESCRIPTION: **Provide Retail and Micro Market (Kiosk) POS System and Software**

The Term "Offer" Means Your "Bid" or "Proposal".

SUBMIT OFFER BY (Opening Date/Time): **12/10/19 @ 2:00 PM EST** See "Deadline For Submission Of Offer" provision

QUESTIONS MUST BE RECEIVED BY: **Deadline Has Passed** See "Questions From Offerors" provision

NUMBER OF COPIES TO BE SUBMITTED: **1**

SUBMIT YOUR OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:
Trident Technical College
Procurement Office
PO Box 118067
Charleston, SC 29423
Fax: 843 574-6395

PHYSICAL ADDRESS
Trident Technical College
Procurement Office
Building 940, Suite G, Room 110
2050 Mabeline Rd. N. Chas SC 29406
See "Submitting Your Offer" provision

ALL MAIL IS PICKED UP FROM THE US POSTAL SERVICE ONCE DAILY AT AROUND 8:00 A.M. (EXCLUDING WEEKENDS AND HOLIDAYS).

CONFERENCE TYPE: DATE & TIME: As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions	LOCATION:
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AWARD & AMENDMENTS	This solicitation, and any amendments will be posted at the following web address: https://www.tridenttech.edu/about/departments/proc/ttc_solic.htm .
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You must submit a signed copy of this form with Your Offer. By submitting a bid or proposal, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date.

NAME OF OFFEROR (Full legal name of business submitting the offer)		OFFEROR'S TYPE OF ENTITY: (Check one) <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation (tax-exempt) <input type="checkbox"/> Corporate entity (not tax-exempt) <input type="checkbox"/> Government entity (federal, state, or local) <input type="checkbox"/> Other (See "Signing Your Offer" provision.)
AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above.)		
TITLE (Business title of person signing above)		
PRINTED NAME (Printed name of person signing above)	DATE SIGNED	

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the offeror above. An offer may be submitted by only one legal entity. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

STATE OF INCORPORATION (If Offeror is a corporation, identify the state of Incorporation.)

TAXPAYER IDENTIFICATION NO. (See "Taxpayer Identification Number" provision)

PAGE TWO

(Return Page Two with Your Offer.

HOME OFFICE ADDRESS (Address for offeror's home office / principal place of business)	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.. (See "Notice" clause)) <hr/> Address <hr/> Area Code – Number – Extension Facsimile <hr/> E-mail Address
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PAYMENT ADDRESS (Address to which payments will be sent.. (See "Payment" clause)) ___ Payment Address same as Notice Address (check only one) ___ Payment Address same as Home Office Address	ORDER ADDRESS (Address to which purchase orders will be sent. (See "Purchase Orders and "Contract Documents" clauses)) ___ Order Address same as Home Office Address ___ Order Address same as Notice Address (check only one)
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ACKNOWLEDGMENT OF AMENDMENTS
 Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date

DISCOUNT FOR PROMPT PAYMENT (See "Discount for Prompt Payment" clause)	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	_____ Calendar Days (%)
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PREFERENCES - A NOTICE TO VENDORS (SEP. 2009): On June 16, 2009, the South Carolina General Assembly rewrote the law governing preferences available to in-state vendors, vendors using in-state subcontractors, and vendors selling in-state or US end products. This law appears in Section 11-35-1524 of the South Carolina Code of Laws. A summary of the new preferences is available at www.procurement.sc.gov/preferences. ***ALL THE PREFERENCES MUST BE CLAIMED AND ARE APPLIED BY LINE ITEM, REGARDLESS OF WHETHER AWARD IS MADE BY ITEM OR LOT. VENDORS ARE CAUTIONED TO CAREFULLY REVIEW THE STATUTE BEFORE CLAIMING ANY PREFERENCES. THE REQUIREMENTS TO QUALIFY HAVE CHANGED. IF YOU REQUEST A PREFERENCE, YOU ARE CERTIFYING THAT YOUR OFFER QUALIFIES FOR THE PREFERENCE YOU'VE CLAIMED. IMPROPERLY REQUESTING A PREFERENCE CAN HAVE SERIOUS CONSEQUENCES.*** [11-35-1524(E)(4)&(6)]

PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE: Please provide the address and phone number for your in-state office in the space provided below. An in-state office is necessary to claim either the Resident Vendor Preference (11-35-1524(C)(1)(i)&(ii). or the Resident Contractor Preference (11-35-1524(C)(1)(iii)). Accordingly, you must provide this information to qualify for the preference. An in-state office is not required, but can be beneficial, if you are claiming the Resident Subcontractor Preference (11-35-1524(D)).

___ In-State Office Address same as Home Office Address

___ In-State Office Address same as Notice Address (**check only one**)

Bidders shall acknowledge receipt of this Amendment prior to date and time specified in the solicitation, or as amended, by one of the following methods: (1) by signing and returning the Amendment, (2) by letter, or (3) by submitting a bid that indicates in some way that the bidder received the amendment. Failure of your acknowledgement to be received at the issuing office prior to date and time specified may result in rejection of your offer. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided such telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

THE SOLICITATION IS AMENDED AS PROVIDED HEREIN. INFORMATION OR CHANGES RESULTING FROM QUESTIONS WILL BE SHOWN IN A QUESTION-AND-ANSWER FORMAT. ALL QUESTIONS RECEIVED HAVE BEEN REPRINTED BELOW. THE "STATE'S RESPONSE" SHOULD BE READ WITHOUT REFERENCE TO THE QUESTIONS. THE QUESTIONS ARE INCLUDED SOLELY TO PROVIDE A CROSS-REFERENCE TO THE POTENTIAL OFFEROR THAT SUBMITTED THE QUESTION. QUESTIONS DO NOT FORM A PART OF THE CONTRACT; THE "STATE'S RESPONSE" DOES. ANY RESTATEMENT OF PART OR ALL OF AN EXISTING PROVISION OF THE SOLICITATION IN AN ANSWER DOES NOT MODIFY THE ORIGINAL PROVISION EXCEPT AS FOLLOWS: UNDERLINED TEXT IS ADDED TO THE ORIGINAL PROVISION. STRICKEN TEXT IS DELETED.

Except as provided herein all terms and conditions of the document referenced as heretofore changed remain unchanged and in full force and effect.

Solicitation #: **111919-208-15606-12/02/19**

Title: **Provide Retail and Micro Market (Kiosk) POS System and Software**

Is hereby amended as follows:

Changes not related to questions:

~~SUBMIT OFFER BY (Opening Date/Time): 12/02/19 @ 2:00 PM EDT~~

SUBMIT OFFER BY (Opening Date/Time): 12/10/19 @ 2:00 PM EDT

The solicitation is modified as follows:

Replace the Quotation Schedule located on page 24, Section VIII. with the attached Quotation Schedule.

Changes related to questions:

Q-1: Can you please provide monthly transactional volume (number of transactions) by credit card type for all venues?

A-1: State's Response: No Change. This is a new project being implemented so monthly transactional volume is unknown. For estimating purposes, estimate the total annual volume for all locations combined at 21,000 transactions and \$500,000 in sales.

Q-2: Can you please provide the current merchant acquirer or merchant acquirers for credit card processing?

A-2: State's Response: No Change. As this is a new project being implemented that information is not available.

Q-3: How many Merchant IDs are configured?

A-3: State's Response: No Change. TTC anticipates only one Merchant ID, but as this is a new project and that may be subject to change.

Q-4: Why is a QTY of "12" listed on the quotation schedule next to the Software System Monthly Fee for 5 Retail POS Systems and 4 Kiosk POS Systems (p. 24)?

A-4: State's Response: No Change. TTC is requesting the monthly fee for 12 months for the POS systems and the monthly fee for 12 months for the Kiosk systems.

Q-5: Are digital receipts needed for all transactions or just online orders?

A-5: State's Response: No Change. Digital receipts are needed for online transactions only.

Q-6: Can you please expand on your inventory needs listed under the Scope of Work/Specifications?

A-6: State's Response: No Change. At this time, TTC is unsure of exact inventory needs, but initially anticipates a very basic inventory.

Q-7: The Quotation Schedule does not have a section for implementation costs? Should configuration, training, and deployment costs be included in the Complete Retail POS System?

A-7: State's Response: No Change. See the amended bidding schedule. Any implementation costs should include all implementation, training and travel costs, which should be a firm price

Q-8: Does the college need the ability for customers to preorder food from all locations or just from Relish?

A-8: State's Response: No Change. Yes, TTC would need the ability for customers to preorder food from all locations.

Q-9: Are any video surveillance integrations needed for the Micro Market Kiosks?

A-9: State's Response: No Change. No, TTC does not require any video surveillance integrations for the Micro Market Kiosks.

Q-10: Can you please expand on your online marketing campaign needs?

A-10: State's Response: No Change. See answer to #2 above.

Q-11: Does the college utilize any prepaid or declining balance accounts?

A-11: State's Response: No, TTC does not utilize any prepaid or declining balance accounts.

Q-12: Will the college consider utilizing any form of charge accounts that allow for accumulated balances to reduce processing fees?

A-12: State's Response: No Change. TTC would consider utilizing declining balance cards.

Q-13: Are any integrations needed for any 3rd party meal plan or One Card systems?

A-13: State's Response: No Change. No, there are not any integrations needed for any 3rd party meal plan or card system.

Q-14: Are all locations on a single network?

A-14: State's Response: No Change. No, each campus is a single network.

Q-15: Please list the location information for each POS System or Kiosk:

A-15: State's Response: Change. Below are the locations for the POS Systems and Kiosk Systems.

Thornley – Spot Café, Bldg. 410, Rm. 104 – 1 POS Register

Thornley – TTC Café, Bldg. 950, Rm. 116 – 1 POS Register

Thornley – TTC Café, Bldg. 970, Rm. 210 – 1 Kiosk

Thornley – Bldg. 1000 café – 1 POS Register

Thornley – Bldg. 1000 café – 1 Kiosk

Berkeley – Courtyard Café, Rm. 103 – 1 POS Register

Berkeley – Courtyard Café, Rm. 103 – 1 Kiosk

Palmer – Self-Serve Micro-Market – 1 Kiosk

Q-16: Can serial connections be utilized for printers and scanners in place of USB connections?

A-16: State's Response: No Change. Yes, serial connections can be utilized for printers and scanners in place of USB connections.

Q-17: WiFi and Ethernet are both listed under the connectivity requirements. Are ethernet ports available at all POS and Kiosk locations? Are there specific areas that will only be connected via WiFi?

A-17: State's Response: No Change. All locations, except Berkeley will be Ethernet ports. Berkeley will be connected via WiFi.

Q-18: Is there a desired screen size for POS registers/tablets?

A-18: State's Response: No Change. The minimum POS register screen size is 13" and not to exceed 17". The minimum tablet screen size is 9" and not to exceed 13".

Q-19: Are any Kitchen Printers or Kitchen Video Displays needed to fulfil orders at any of the locations?

A-19: State's Response: No Change. No, TTC does not need any kitchen printers or kitchen video displays at any of the locations.

Q-20: Can we start with our normal contract Terms & Conditions for negotiation rather than the terms in the solicitation?

A-20: State's Response: No Change. No, you can not start with your normal contract Terms & Conditions for negotiation rather than the terms in the solicitation. There can be no additional terms and conditions that contradict any terms and conditions in the solicitation.

Q-21: Does TTC integrate to a card management system for meal plans and/or declining balance?

A-21: State's Response: No Change. No, TTC does not currently use a system for meal plans or declining balances.

Q-22: Do TTC faculty/staff have 'charge balances' that will be carried over, or would need to be setup?

A-22: State's Response: No Change. No, TTC faculty/staff does not have charge balances that would be carried over or need to be set up.

Q-23: Does TTC currently offer Gift Cards? If so, how are those hosted and will they need to be imported into new system?

A-23: State's Response: No Change. No, TTC does not currently offer gift cards.

Q-24: How many locations, not POS/Micro Market lanes, are there with TTC operations?

A-24: State's Response: No Change. See # 15 above.

Q-25: Will TTC be responsible for all aspects of networking and network segmentation?

A-25: State's Response: No Change. Yes, TTC will be responsible for all aspects of networking and network segmentation.

Q-26: Section III notes "one (1) year" but section I 'Scope of Solicitation' notes "01/01/2019 - 12/31/2019"...is contract quotation to be one calendar year or two calendar years?

A-26: State's Response: Change: Page 5, Section I. Scope of Solicitation MAXIMUM CONTRACT PERIOD -- ESTIMATED (JAN 2006): ~~01/01/2020 -- 12/31/2021~~. Dates provided are estimates only. Any resulting contract will begin on the date specified in the notice of award. See clause entitled "Term of Contract –Effective Date / Initial Contract Period".

Page 5, Section I. Scope of Solicitation MAXIMUM CONTRACT PERIOD -- ESTIMATED (JAN 2006): ~~01/01/2020 -- 12/31/2021~~. Dates provided are estimates only. Any resulting contract will begin on the date specified in the notice of award. See clause entitled "Term of Contract – Effective Date / Initial Contract Period".

Q-27: What is the proposed go-live date?

A-27: State's Response: No Change. See # 26 above

Q-28: Is there a kitchen management software or kitchen display software that is currently being used or is proposed to be used as part of this project?

A-28: State's Response: No Change. See # 19 above.

Q-29: Will TTC sell weighted items? Or will they all be priced by the each?

A-29: State's Response: No Change. Items will be priced by each.

Q-30: Our system offers complete electronic integration to may suppliers for ease of supply chain complexity and computer assisted ordering...who is major food supplier(s) for TTC?

A-30: State's Response: No Change. TTC's major food supplier is US Foods and Sysco.

Q-31: Is there a desire for an eCommerce solution as we have a full unified offering...

A-31: State's Response: No Change. An ecommerce solution would be a plus, but not required.

Q-32: We also require clarification on conflicting dates in the document. For instance: **MAXIMUM CONTRACT PERIOD -- ESTIMATED (JAN 2006): 01/01/2020 – 12/31/2021.** Vs. “POS system hardware and software for our Culinary retail and self-serve micro market areas for one (1) year.” In addition, many of your paragraphs have dates from many years ago ex.: “MAR 2015”, How are we to interpret these?

A-32: State’s Response: No Change. The dates listed on the individual clauses are the dates those clauses were added to the South Carolina Procurement Compendium and not the contract date.

VIII. Quotation Schedule

RFQ#: **111919-208-15606-12/02/19**

Amended Quotation Schedule

Unit price shall be shown.

If there is no fee for an item, enter \$0 on the on the bidding schedule.

Provide Date of Delivery After Receipt of Order (ARO) in space provided on Quotation Schedule.

Complete the Manufacturer/Authorized Dealer certification at bottom of Quotation Schedule.

Deliveries shall be FOB destination, freight prepaid.

Lot 1

Item #	Qty	UOM	Description	Unit Price	Grand Total
1	12	MO	Software System Monthly Fee for 4 Retail POS Systems (if any)	\$ _____	\$ _____
			SC End Product Preference: _____		
			U.S. End Product Preference: _____		
			Resident Vender Preference: _____		
			Delivery ARO: _____		
2	12	MO	Software System Monthly Fee for 4 Kiosk POS Systems (if any)	\$ _____	\$ _____
			SC End Product Preference: _____		
			U.S. End Product Preference: _____		
			Resident Vender Preference: _____		
			Delivery ARO: _____		
3	500,000	Ea	Flat Fee Process Rate (Quantity is estimated)	_____ %	\$ _____
			SC End Product Preference: _____		
			U.S. End Product Preference: _____		
			Resident Vender Preference: _____		
			Delivery ARO: _____		
4	21,000	Ea	Per Transaction Fee (Quantity is estimated)	\$ _____	\$ _____
			SC End Product Preference: _____		
			U.S. End Product Preference: _____		
			Resident Vender Preference: _____		
			Delivery ARO: _____		

<p>5</p>	<p>4 EA</p>	<p>Complete Retail POS System Mfg: _____ Model #: _____ List All Equipment Being Provided: _____ _____ _____ _____ _____ _____ _____ SC End Product Preference: _____ U.S. End Product Preference: _____ Resident Vender Preference: _____ Delivery ARO: _____</p>	<p>\$ _____</p>	<p>\$ _____</p>
<p>6</p>	<p>4 EA</p>	<p>Complete Micro Market Kiosk System Mfg: _____ Model #: _____ List All Equipment Being Provided: _____ _____ _____ _____ _____ _____ _____ SC End Product Preference: _____ U.S. End Product Preference: _____ Resident Vender Preference: _____ Delivery ARO: _____</p>	<p>\$ _____</p>	<p>\$ _____</p>

7	1	EA	Implementation Cost (to include all implementation, training and travel costs) Resident Contractor Preference: _____ Resident Subcontractor Preference (2%): _____ Number of subcontractors claimed: _____ Resident Subcontractor Preference (4%): _____ Number of subcontractors claimed: _____	\$ _____	\$ _____
Grand Total					\$

Please Check appropriate line:

I certify that I: _____ **AM** a manufacturer or an authorized manufacturer’s dealer for the items listed.
 _____ **AM NOT** a manufacturer or an authorized manufacturer’s dealer for the items listed.

 Signature

Printed Name

SC Certified Minority Vendor: Y N S.C. Cert #: _____